

SOFTWARE, CLOUD SUBSCRIPTION & SYSTEMS INTEGRATION

OVERVIEW

Bryan Cave Leighton Paisner's software, cloud subscription & systems integration team primarily advises purchasers and licensees of software and related services. The transactions we handle include software licensing arrangements, systems integration arrangements, cloud subscriptions, and software development and maintenance arrangements.

The scope of the practice spans the full spectrum of deployment models, from software as a service (SaaS) arrangements, infrastructure as a service (IaaS), and platform as a service (PaaS) and other arrangements, to traditional software license and support arrangements (whether deployed in a traditional or XaaS model) along with the systems integration and support arrangements that accompany complex software deployment projects.

Our software, cloud subscription & systems integration team regularly advises clients on their most strategic enterprise resource planning (ERP) and other strategic software licensing, subscription and systems integration arrangements, as well as cloud migrations for those platforms and structures. We negotiate contractual arrangements to drive leverage and deliver clients' business requirements and desired outcomes. Equally as important to our clients as the legal advice we offer, we also provide advisory services related to the development of negotiation leverage, deal structure and commercial terms, and market terms and positions.

MEET THE TEAM



Marcus Pearl

Partner and Global Practice Group
Leader – Technology, Commercial and
Government Affairs, London

marcus.pearl@bclplaw.com

[+44 \(0\) 20 3400 4757](tel:+442034004757)

RELATED PRACTICE AREAS

- Technology Transactions
- Commercial Contracts

RELATED INSIGHTS

Insights

Oct 07, 2022

Lexology Getting the Deal Through - Cloud Computing 2023

Where does the cloud market find itself in mid-2022? With most businesses relying on some form of cloud-enabled service or use of cloud-based computing resources, and cloud technology supporting permanent patterns of remote working, learning, gaming, streaming and purchasing, the BCLP team has examined key trends for cloud computing over the past year, as well as what's on the horizon for the sector in 2023.

Insights

Nov 11, 2021

Lexology Getting the Deal Through – Cloud Computing 2022

Following the past 18 months of mass remote working and learning, with a total reliance on technology to achieve this, it's timely to consider the changes brought about by the acceleration in the mass adoption of cloud computing technologies.