

## **CORPORATE OCCUPIERS AND TENANTS**

### **OVERVIEW**

BCLP has a long standing and well established reputation in counseling corporate entities on the complex legal and technical issues arising out of their occupation of business premises. Our Corporate Occupiers and Tenants team has advised on some of the largest and most complicated office, retail and industrial leasing transactions throughout the world.

In our role as advisor to many major corporations, our market-leading lawyers work closely with your in-house legal and facilities management teams to address the strategic and day-to-day needs arising out of your real estate portfolios, including headquarters office moves, fit-outs, sales and leasebacks, and exit and disposal strategies. We also work closely with our corporate, tax, finance and dispute resolution teams to deliver seamless service.

Through a combination of market knowledge and proven track record, we can deliver genuinely “best in class” advice across the globe with regard to our clients’ corporate real estate interests.

## MEET THE TEAM



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## **EXPERIENCE**

### **Advise on All Aspects of Credit Suisse's London Occupational Leases**

Location: UK, London

Advise Credit Suisse on all aspects of their London occupational leases including the sale and leasebacks of One Cabot Square, 20 Columbus Courtyard, the sub-letting of space, and the letting of 5 Canada Square.

### **Sale/Leaseback Representation For The Largest Bakery Company in the U.S.**

Location: US, Nationwide

We provide nationwide real estate representation to the largest bakery company in the United States, including leasing transactions involving facilities throughout the US. Recent projects include the sale/leaseback of a former bakery facility in New York which involved a complex array of issues.

### **Advise Nikkei/Financial Times**

Locations: London, Berlin, Frankfurt

We advise Nikkei and Financial Times with regard to several of their European leases including their move back to Bracken House in the City of London.

### **Nationwide Real Estate Representation for a Fortune 500 Manufacturer**

Location: US, Nationwide

We provide nationwide real estate representation to a Fortune 500 manufacturer of electronic and electrical equipment, software, systems and services, including leasing transactions involving facilities throughout the US.

### **US/UK Law Firms**

Location: UK, London

We advise several large US and UK law firms including Magic Circle and US big law firms on their headquarters moves in London.

### **Exclusive Provider of U.S. Commercial Real Estate Leasing Representation for One of the Top Ten Defense Contractors in the World**

Location: US, Nationwide

We advise a prime contractor of intelligence, surveillance and reconnaissance systems on all of their commercial leasing work and a significant portion of their other real estate acquisition and disposition work. The organization has more than 200 owned and leased facilities across the US.

### **Online Food Delivery Company**

Location: Global

Advised Deliveroo on the UK and international rollout of its Editions business with locations including the UK, Singapore, Spain and UAE.

### **Exclusive US Leasing Counsel to the World's Largest Provider of Flexible Workspace**

Location: US, Nationwide

Acting as exclusive leasing counsel for the world's largest provider of flexible workspace, advising on transactions securing more than 350 new locations involving office leases and acquisitions throughout the US including first class office buildings in San Francisco, New York and Chicago.

### **Primary Outside Real Estate Counsel to Fortune 500 Agricultural Biotechnology Corporation**

Location: US, Indiana

Acting as primary outside real estate counsel to a global agribusiness company, handling matters related to office, warehouse, research and build-to-suit leasing including a build-to-suit development of a major warehouse and processing facility in Indiana.

### **A Large Global Bank on International Pre-Lets**

Location: Philippines and Indonesia

Advised on an office pre-let in Manila, and an office pre-let of 12 floors of office and retail banking space in South Jakarta, Indonesia.

### **Primary Outside Real Estate Counsel to Nationwide Leader in Providing Over-The-Road Trailers for Rental and Sales**

Location: US, Nationwide

We act as primary real estate counsel to the leading provider of over-the-road trailers for rent or lease in the US (with a fleet of over 75,000 vehicles and over 50 locations around the country) with recent engagements including leasing advice in California, Massachusetts, Georgia, Michigan, Ohio and Louisiana.

### **Various Large Companies on HQ Office Leases**

Location: Global

Advised Toyota Bank, Procter & Gamble, Motorola, Alfa Bank, Saint-Gobain, Kimberly-Clark, Philips, Volkswagen and many others on national HQ office leases.

### **The Largest Pharmacy Benefit Management Organization in the US**

Location: US, Nationwide

Advising the largest pharmacy benefit management organization in the United States in the sale of industrial properties and the negotiation of several office and industrial leases including in Arizona, Nevada and Texas.

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